



Expand Your Textile & Apparel Business Internationally

From Market Research to Global Buyers — We Build Your Export Department.

"You create fabrics and fashion — we take them to the World."

Why Apparel & Textile Manufacturers Struggle with Exports



Most garment and fabric manufacturers want to export — but struggle with the same issues:

- ❌ Not sure **which country** has real demand for their product
- ❌ Don't know **how to reach verified buyers**
- ❌ Lack a dedicated export or marketing team
- ❌ Struggle with **sampling, QC, and buyer communication**
- ❌ Don't have an export-ready website, catalog, or email setup

That's exactly where **Vikram Z Advisors** steps in.

We don't just "consult" —

we **act as your Virtual Export Department**, handling everything from **market research and buyer outreach** to **sampling, quality control, and production coordination** — while you stay focused on what you do best: **manufacturing great apparel**.

About Vikram Z Advisors

Vikram Z Advisors specializes in helping textile and apparel manufacturers expand from local markets to global exports. We understand your business — the challenges of finding international buyers, preparing samples, managing quality control, and meeting export documentation requirements.

We act as your **Business Growth Partner**, guiding every step from market research and buyer connection to production coordination, digital setup, and post-shipment support.



Global Presence

On-ground experience across North America, Europe, and clients in UAE, Thailand, and India

Verified Network

Connect with importers, distributors, fashion brands, and uniform buyers across GCC, Europe, and North America

Our Mission

Make textile factories globally competitive — export-ready, digitally visible, and connected to real buyers

Vikram Z Present- First Ever Virtual Export Office

Complete Export Solution for Textile & Apparel Factories ASIA FI



1

Export Readiness & Market Research

Analyze your product categories and identify global demand. Receive a comprehensive 20-25 page Market Research Report with top 30 buyers and target countries.

2

Digital Setup & Brand Positioning

Optimize your brand image for international fashion buyers with export catalog, price sheet, SEO website audit, and professional email setup.

3

Buyer Outreach & Partner Connection

Direct connection with verified buyer database, 100-150 outreach contacts monthly, and scheduled Zoom meetings with global importers and brands.

4

Sampling & Quality Control

Guide your factory on fabric selection, labeling, and inspection standards with sampling checklist, QC verification, and courier coordination.

5

Order Finalization & Production

Handle buyer negotiations, documentation, and shipment coordination with RFQ/PO templates and order tracking system.

6

Reporting & Growth Advisory

Weekly status reports, buyer performance dashboards, monthly analytics, and quarterly reviews for transparent results and structured export growth.



Result: You get a full-time export department — focused only on textile & apparel — managed by experts.

What Is the Virtual Export Office (VEO)?



The **Virtual Export Office** is a **full-service export management solution** designed exclusively for **textile and apparel manufacturers** in the UAE, Thailand, and India.

Our expert team becomes your **external export department**, managing your brand's entire international growth process:

1. **Identifying the right countries & buyers**
2. **Creating your professional export image (catalog, website, SEO)**
3. **Contacting and negotiating with buyers**
4. **Coordinating samples, quality control & shipment documentation**
5. **Reporting progress weekly – with full transparency**

You produce garments. We take them to the world.

How We Work : Textile & Apparel Export Process

Discovery & Onboarding

Our Role: Collect data and profile your production capabilities for knitwear, uniforms, abayas, and other categories.

Digital Setup & Brand Positioning

Our Role: Audit visuals, website, and email domain. Create catalog, line sheet, product photography guidance, and SEO setup.

Sampling & Quality Control

Our Role: Advise on technical pack, labeling, and inspection.
Coordinate QC and courier logistics.

Reporting & Review

Our Role: Monitor results, buyer feedback, and shipment status.
Provide weekly reports and monthly dashboards.

Market Research & Country Selection

Our Role: Analyze import data for your category and prepare in-depth Market Research Report with buyer insights.

Buyer Outreach & Meetings

Our Role: Contact importers, brand buyers, and distributors. Send official export emails and schedule Zoom meetings.

Order Finalization & Coordination

Our Role: Negotiate price, MOQ, terms, and timelines. Handle documentation and order tracking.


We act as your apparel export department — from first buyer contact to shipment.

“Virtual Export Office vs. In-House Export Department”

Get the power of a full export team — at half the cost and triple the efficiency.



| Parameter | In-House Export Department | Virtual Export Office (Vikram Z Advisors) |
|---------------------|---|---|
| Monthly Cost | AED 10,000 – 15,000 (per staff × multiple roles) + visa & office expenses | AED 9500 / month (no visa, no overhead) |
| Expertise | Limited — usually 1 Export Manager + 1 Coordinator | Multi-expert team (Market Research, Buyers, QC, Digital Strategy) |
| Scope | Often limited to one region or buyer type | Multi-country, multi-product, multi-buyer coverage |
| Time & Availability | Full-time salaried staff (8–5 office) | On-demand support with flexible execution across time zones |
| Result Monitoring | Dependent on individual performance | Weekly reports + buyer feedback + monthly growth dashboard |
| Scalability | Fixed team size and cost | Pay-per-service model — scale up or down anytime |
| Digital Integration | Usually separate marketing & export functions | Unified export + digital strategy for maximum impact |

 **Result:**
½ the cost · 3× the expertise · 100% accountability
Your entire export department — redefined for the modern apparel industry.



Why Apparel Manufacturers Choose Us



- ✓ We speak your language — **MOQ, GSM, sampling, delivery windows, style runs, line sheets.**
- ✓ We know your buyers — importers, uniform suppliers, retailers, and private labels.
- ✓ We understand your seasons — Spring/Summer vs. Fall/Winter cycles.
- ✓ We focus on your margins — negotiating prices that work both ways.
- ✓ We bring transparency — every buyer email includes you in CC.

Our edge: we combine export knowledge with real apparel industry experience.



What You Get

- **Dedicated Apparel Export Advisor**
- **Verified Buyer Database (100–200 buyers per cycle)**
- **Market Research Report (20–25 pages)**
- **Professional Export Catalog & Presentation Deck**
- **Buyer Communication via your domain**
- **Sample & QC Coordination**

OTHER SERVICES WE OFFER — FLEXIBLE SOLUTIONS

Every factory is at a different growth stage — that's why we offer modular solutions for the apparel ecosystem.

Our system is designed to support you **at any stage**, whether you're already exporting or just beginning to explore.

💡 Even if you not yet ready for VEO You can also start with our individual services to prepare your business for global growth.



Preliminary Market Research Report

Research of 3-5 countries, import data by HS code, competitor price study, and buyer list. Know exactly which markets have demand for your garments or fabrics.



Business Expansion Plan

3-year strategy plan with textile-based market and product segmentation. Adds structure, professionalism, and supports visa filings.



Find Buyers & Partners

Verified importers and brand contacts with outreach support. Start receiving real buyer responses in 2-3 weeks.



Digital Marketing & Brand Setup

Product photography, website optimization, SEO, email setup, and LinkedIn marketing. Build global credibility and visibility.



Immigration Assistance

Business plans and lawyer coordination for UK, USA, Portugal, etc. Build global presence with compliant documentation.

Every service is apparel-specific — whether it's fabric export, OEM stitching, uniforms, or private label.



Before & After Working with Vikram Z Advisors



| Before | After |
|-------------------------------|---|
| Unclear about target markets | 1 focused export country with verified buyers |
| Poor online presentation | Export-ready website & catalog |
| No buyer communication system | Weekly buyer outreach handled by our team |
| Weak follow-up & delays | QC & shipment coordination by our experts |
| No reporting or visibility | Weekly reports + monthly dashboard |

ENGAGEMENT MODEL — FLEXIBLE & TRANSPARENT

Choose What You Need. Pay Only for What You Choose.



At **Vikram Z Advisors**, we believe every apparel manufacturer is at a different stage of growth. That’s why we offer a **modular engagement model** — giving you the freedom to start small, scale fast, and pay only for the services you need.

🧩 Option 1 — Full Virtual Export Office (VEO)

“Your complete export department on monthly retainer.”

| Scope | Deliverables | Investment |
|--|--|--|
| End-to-end management from Market Research → Buyer Outreach → Sampling → QC → Documentation. | <div>- Dedicated Apparel Export Advisor</div> <div>- Weekly Reports & Buyer Dashboard</div> <div>- Buyer Communication (with CEO in CC)</div> <div>- Verified Buyer Database (100–200 contacts/month)</div> <div>- Quality & Production Coordination</div> | AED 9500 per / month + 5 % commission on confirmed orders |

Best For: Apparel manufacturers ready to start or scale international sales with complete support.

🕒 Option 2 — Individual Service Modules

“Start where you are. Build your path to global exports.”

| Service | Scope / Focus | Investment |
|---------------------------------------|---|--|
| A. Preliminary Market Research Report | Country analysis, import data, top 30 buyers for your product. | AED 4550 (one-time) |
| B. Business Expansion Plan | 3-year apparel business plan for investor / immigration. | AED 7960 (per plan) |
| C. Find Buyers & Partners | Receive a verified list of 100+ apparel buyers and importers customized for your product category and target country. | AED 3,560 (per Country/per Product) |
| D. Digital Marketing & Brand Setup | Website, SEO, export catalog, LinkedIn, emails. | AED 9500 /Month |
| E. Immigration Assistance | Business visa coordination & documentation. | Custom / Case-based |

💬 *Start with any service today — upgrade anytime to full Virtual Export Office support.*

🔑 Why Our Engagement Model Works

- ✔ Transparent pricing — no hidden costs
- ✔ Modular — scale as you grow
- ✔ Short-term or monthly flexibility
- ✔ Results-oriented — not consultancy, real execution
- ✔ Designed specifically for **Textile & Apparel Manufacturers**

Frequently Asked Questions (FAQ)

Everything you should know before working with us.

Q1. How long does it take to get the first export order?

A: Usually **60–120 days**, depending on your product category, pricing, and buyer responsiveness.

We start buyer outreach in the first month, sampling in the second, and aim for confirmed orders by the third month onward.

Q2. Do you guarantee orders?

A: No one can guarantee orders, but we guarantee **real buyer engagement, weekly reports, and sampling guidance**.

Our focus is on creating consistent buyer communication that naturally converts into long-term business.

Q3. My factory is not export-ready. Can I still start?

A: Absolutely. You can begin with our **Market Research Report** or **Digital Setup** service.

Once your factory is ready, we upgrade you into the **Virtual Export Office** program for full buyer execution.

Q4. Can I choose individual services instead of the full Virtual Export Office?

A: Yes. Our model is flexible — *Choose what you need, pay only for what you choose.*

Start small with Market Research or Buyer Outreach and upgrade later.

Q5. Do you contact buyers under our company name?

A: Yes. All communication is done using **your official export email (e.g., export@yourcompany.com)** with your CEO or manager in CC.

You remain the face of your brand — we just manage the strategy and execution.

Q6. How do we track results and progress?

A: You receive a **weekly report** with buyer responses, follow-ups, and action items, plus a **monthly performance dashboard** summarizing leads, meetings, and outcomes.

Q7. How is payment structured?

- **One-time services** (like Market Research or Digital Setup) are prepaid.
- **Monthly retainers** (like Virtual Export Office) are billed monthly in advance.
- **Commissions** (3 %) apply only on confirmed export orders.

Q8. Is there any refund policy if I stop midway?

A: Since our work involves real buyer communication and resource allocation, fees are non-refundable.

However, you may **pause or downgrade** your service plan with a 15-day notice — full transparency, no lock-ins.

Q9. How genuine are the buyers you contact?

A: We only use **verified importer databases, trade directories, and B2B networks** (including paid sources).

Each buyer is validated through email or LinkedIn before outreach, ensuring your time is never wasted on unverified leads.

Q10. How do I know my business data stays confidential?

A: All client information — pricing, product photos, buyer lists — is treated as strictly confidential under **our Non-Disclosure Policy (NDA)**.

We act as your **back-end export department**, never sharing your details externally.

Q11. Who pays for paid promotions or advertisements (LinkedIn, Google, etc.)?

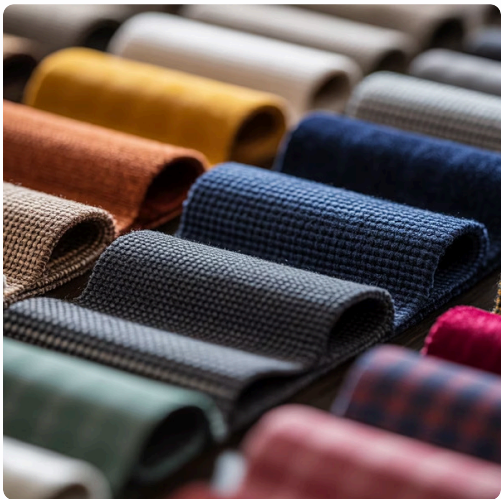
A: All **paid promotion costs are borne directly by the client**.

We handle the full campaign setup, creative design, targeting, and performance tracking under your plan — but the actual ad spend is billed directly by the platform (LinkedIn, Meta, Google, etc.) to your company account.



Start Your Apparel Export Journey Today

Let's make your garments reach international shelves. Whether you produce uniforms, fashionwear, or lifestyle apparel —**we help you connect with real buyers and grow your export orders.**



Fabric



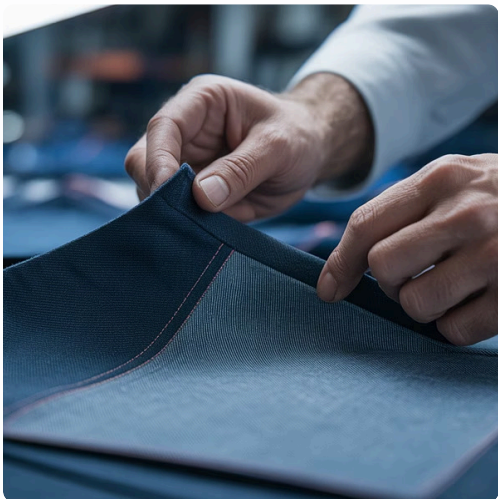
Factory



Market Research



Buyer



Sampling



Shipment

Take Your First Step for Expansion:



Choose Your Onboard Option

Start with a Market Research Report or go directly for the Virtual Export Office (VEO).



Book a Meeting

Schedule a Zoom meeting or in-person meeting with us to discuss your needs.



Confirm & Onboard

Receive a customized proposal, sign agreement, and onboard within 24 hours.

 info@vikramz.net

 www.vikramz.net

 Canada | USA | Singapore | UK | UAE | THAILAND | INDIA

"From factory floor to global fashion shelves — we make your apparel business export-ready."